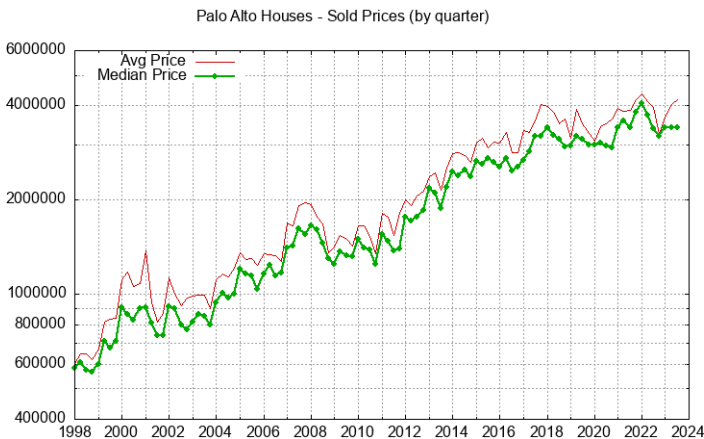


Home Values – Palo Alto Condos

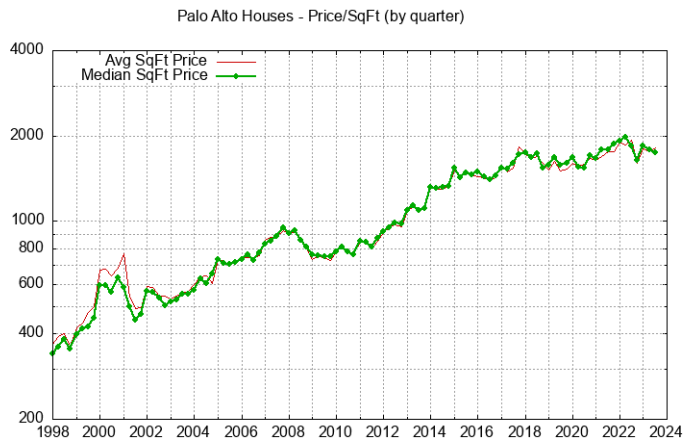
Average and Median Home Price of Palo Alto Condos Sold

When trying to understand Palo Alto neighborhood home values for condos, the first and most often real estate trend looked at is either average or median condo sales price. The average price can be pushed up by a particularly expensive condo being sold. Much less often an especially low price for one or more condos can push the average price down. By looking at both average and median price a quick judgment can be made about any unusually high or low prices



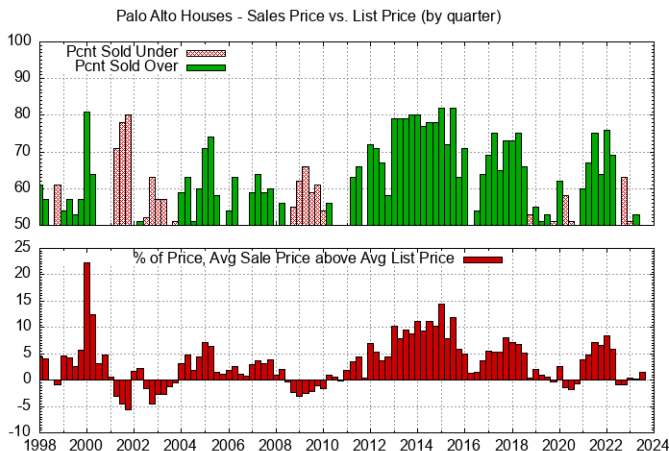
Price Per Square Foot for Palo Alto Condos Sold

The sales price of a Palo Alto condo is affected by its size. Looking at price per square foot gives a partial adjustment for differences between condos. Furthermore if you look at the average size of a Palo Alto condo sold you will see that it varies with time. Part of the variation is due to the random nature of which condos are being sold but the trend is for an increase in size with time because when a house is replaced with a newer condo, the newer condo is almost always larger.



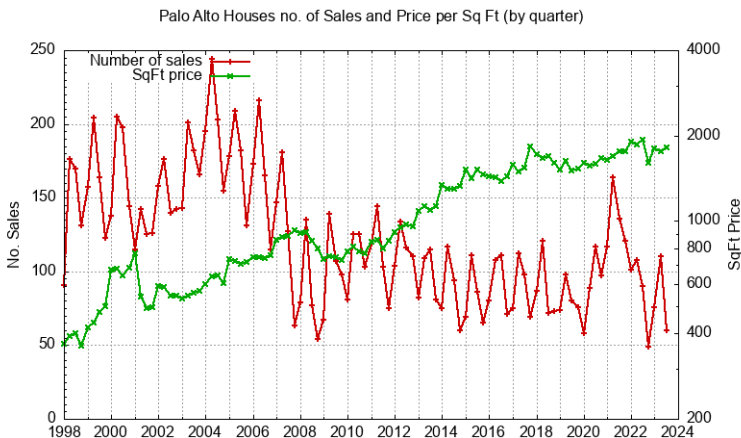
Sales Price vs. List Price for Palo Alto Condos Sold

Home buyers and sellers want to know the typical relationship between list price and sales price. This relationship varies with city and time. The plots below show trends for this relationship using color coding which generally highlights changes in the market. More Palo Alto condos being sold over list price is a very good indicator of rising condo prices. More condos being sold under list price is a very good indicator of falling condo prices.



Number of Palo Alto Condos Sold

A quick estimate of how active the Palo Alto real estate market is can be found by looking at the number of condos sold. Locally there is a strong seasonal change in the number of condos sold. The lowest number of condos sold typically occurs around December & January. The highest number of condos sold typically occurs around May. Price changes do not track the seasonal change in the number of condos sold.



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