

-Sherry

"Juliana knows many agents in this business and she would be able to tell me in advance how likely our offer will be accepted. In Palo Alto, the highest offer does not guarantee that you will get the property. It is the agent's reputation (be able to close the transaction) that counts significantly, too. Juliana's got that reputation for you to leverage."

-Randolph & Ashley

"Juliana was always available to us. We found out later that she closes 50 houses a year, there was no signs of this...We are really impressed that she can keep her attention and services at such high standard while closing so many houses. She is also not a "get the deal done and disappear kind of agent," she follows up and make sure everything is fine and even visits us from time to time. She is more than just a great real estate PROFESSIONAL, she get the deals done and keeps in touch like a good neighbor."

-Lynn & Gao

"The first house she helped us sell was a condo and the second house was a single-family home. Although the market was difficult both times, she used her experience, smart strategies, and broad relationship with other agents to market our properties very successfully. Her philosophy is that she is not only an agent, but also a friend who helps her clients with their real needs."

I Build a Lifetime Partnership

One of the greatest pleasures in life is finding a profession you have a talent for and one that you enjoy doing. For me, that profession is real estate. I take great pride and satisfaction knowing that I am helping my clients build a secure future. My track record is a direct result of this commitment. My Chinese heritage & bilingual ability are definite advantages in the Bay Area's multicultural market.

My Philosophy

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Juliana Lee
李文



Top 3 Agent Nationwide at Keller Williams MBA/LB

(650)857-1000
Fluent in Mandarin

My recipe of SUCCESS

*Many cups of *Honesty*

*Many cups of *Integrity*

*Extra cups of *Hard Work*

*X2 cups of *Commitment*

*1/2 cups of *Creativity* (not optional, it's not

about perfection, it's about

individual customer service)

Incorporate each one at a time and add a tablespoon of passion every day. And you have successfully crafted the most valuable asset to face any challenge!

2795 Waverley Street

Palo Alto



Juliana Lee

3 BR/1BA | 1,364 sq. ft. Living Space | Hardwood floors | Palo Alto High, JLS Middle, El Carmelo Elementary

www.JulianaLee.com



LIVING ROOM
Fireplace with antique stove, Built-in shelves & Painted neutral tone

Offered at \$1,300,000

Located in the heart of Midtown Palo Alto, this charming home is quaint as-is and also has amazing potential. Within a short walk is one of Palo Alto's excellent public elementary schools and beautiful parks. A quick drive takes you to the finest in Peninsula recreation and retail, along with fine dining and the Stanford campus. Also close by are some of Silicon Valley's numerous corporate headquarters and business centers. In addition to this prime location, this house features hardwood floors, an antique fireplace stove, newer appliances, and lovely landscaped yard with blooming plants. This is a great house in a marvelous location.



KITCHEN
Tile countertops, Newer appliances including induction cook-top stove. Ample cabinetry, Eat-in kitchen with breakfast nook, Door leading out to rear yard



Juliana Lee



GARAGE
Detached two car garage with windows, Plenty of shelving and cabinets for storage, Automatic door opener, Landscaped front yard with blooming plants, Wide side yards, Backyard paved patio deck, Manicured plant beds perfect for vegetable garden



MASTER BEDROOM
with built-in shelves, mirrored closet doors, sliders leading to backyard, Additional two bedrooms with newer windows, one with mirrored closet door